

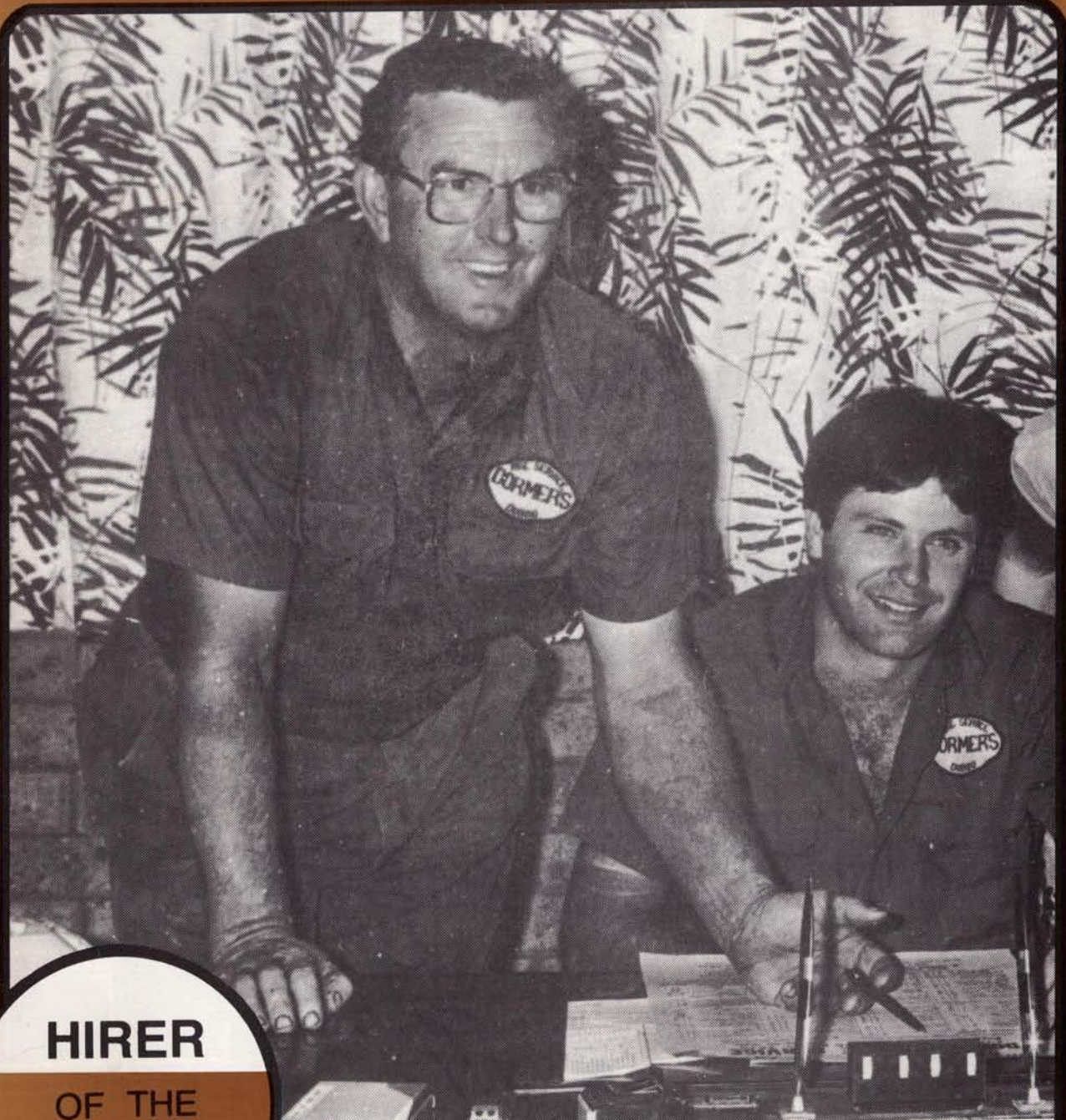
HIRE & RENTAL

AUSTRALASIA

Volume 2 Number 5 1981

Registered for Posting as a Periodical - Category (B)

OFFICIAL JOURNAL OF THE HIRE ASSOCIATION OF AUSTRALIA AND HIRE SERVICES ASSOCIATION OF NEW ZEALAND INC.



**HIRER
OF THE
MONTH**

Dormer's Hire Service



The new premises of Dormer's Hire Service at 148 Fitzroy Street Dubbo.



Jim Dormer showing how the electric chain hoist makes the lifting of heavy equipment within the workshop or when loading customer's vehicles "childs play".



Equipment being hoisted onto the tray of the Dormer's Service Vehicle.



Dormer's access equipment is used for many purposes. In this photo a photographer captures a special effect for the local paper.

Hirer of the month

WE TOOK A PUNT AND IT PAID OFF

An off-farm investment for the family started the Dormer Partnership in their ventures of hiring and handy-man equipment in Dubbo — a growing country city in mid-western N.S.W.

A survey of business prospects revealed the need for such a business in Dubbo — although a small firm was already operating in the city.

The Dormer family were already successful farmers and Jim and his son Tony skilled mechanics. As well Tony had been trained in business management and was able to bring this skill to the business.

Dubbo has grown from a small rural centre to a thriving city in little over 20 years. To keep pace with population growth many new buildings and housing estates, as well as services such as water and sewerage have been needed. It has been a natural rather than a planned growth centre.

Dormer's Hire Service has caught the wave of this development — which has enabled the business to expand quickly. Country hiring is slowly increasing as regional towns become aware of the useful service.

The ability to organize and direct operations with the minimum number of staff has been possible because of the installation of radio-controlled delivery trucks and inter office communication.

Another asset has been the ability to service most of their own machinery with the aid of a very efficient mechanic and one apprentice.

Modern methods, well planned workshop, fast delivery and pick-up service and attention to detail have all been contributing factors in building up the enterprise.

For Jim and Marion Dormer, farmer and journalist and their son Tony, the hire business has been a joint effort which has brought personal satisfaction as well as success.



Staff members at Dormers, Secretary Marie Rowsthorne and mechanic Steve Cremin.

Cover photo: Jim and Tony Dormer.

Tony recalls, "We looked into the hire business in Dubbo and then took a punt."

"But our punt has paid off."

They were young days, and the business was then still feeling its way, unsure of demand, which direction the business would take and the response to the business by the tradesmen and builders who Dormers hoped to make their customers.

Initially, they went to the tradesmen and builders and told them of their business, hoping for their patronage.

Principles established

In the early days, Dormers established the principle of buying only new equipment and keeping it well serviced.

They have kept to this ideal and by having good equipment all the time, the risk of break downs is kept to a minimum.

They would begin with one piece of equipment and, depending on demand, work up to half a dozen or more pieces of the same equipment.

From the outset, Dormers stocked some fitness equipment such as bicycles and some party equipment such as plastic chairs, but the cream of the business comes from catering for the builder and handyman with construction equipment such as compressed air equipment for example jack hammers and sand blasting equipment.

Tony — the driving force behind business

Tony Dormer of Dormer's Hire Service is regarded as the "driving force" behind the business.

Tony (24) was educated at Farrer Agricultural College in Tamworth.

After leaving school, he went to work for nine months on his partner's property at Collie.

Later, he enrolled in a Business Management course at Orange Agricultural College and gained his Associate Diploma in Farm and Business Management.

Tony has been instrumental in the growth of the hire business from seeing it grow out of its small, and towards the latter part, cluttered premises to its new home, with "drive-in, drive-out" convenience.

Tony's office at the new premises is about twice as big as the size of the old workshop area, while the new workshop area is large and well equipped.

The new general office area is a far cry from the area in the old premises which was only a shop counter with access gained by stepping over various items or machinery for hire.

In fact, Tony designed and planned the new premises, from the first brick, to the pine panelled walls, blue carpet and colour co-ordinated staff toilets and showers.

Having spent three and a half years watching the business expand and seeing just how inadequate their system was, Tony learnt from experience just what was needed to make their business first class.

"It just wasn't good enough, to expect customers to have to lift their own heavy equipment into their vehicle."

"Now, the customer just picks up his docket from the office, drives around the back and the heavier equipment is hoisted onto the vehicle.

"The customer then drives through in what is a drive in bottle shop type setup.

"Whereas before we would have about six people standing around waiting for equipment, we now rarely have more than two waiting.

"Everything has been designed and built to cater for our specific needs.

"We also visited other hire places and learnt from them."

Now, the premises of Dormer's Hire Service reflects the modern business that is has grown to be.

The whole atmosphere is of efficiency and service, from the front office and out the back to the large workshop area.

COMING EVENTS

Conventions

Hire Association Australia
Melbourne — September 1-5 1981

California Rental Association
Sacramento — California — October 19-23 1981

Hire Association Europe Ltd
Hirex — London — January 26-28 1982

American Rental Association
Miami Beach — Florida — March 14-18 1982

Hire Services Association New Zealand
June 1982



MASTER HEAT GUN

- Strips Paint Fast! without flames or caustic
- Plus 100's of Other Uses in the Home or Shop



In addition to stripping paint and varnish fast, the Master Heat Gun has 100's of uses around the home and shop. Here are just a few:

ACTIVATES adhesives.
BENDS formica, tile, coverings, plastic rod and sheet. CUP S epoxies, cultures. L FROSTS refrigerators, freezers, frozen pipes. DRIES filters, paint, decoupage, laboratory equipment, electrical circuits, ignition systems. HEATS shrink tubing. LOOSENS nuts and bolts. REMOVES floor tile, bumper decals, wrinkles in vinyl upholstery. SOFTENS caulking, putty, plastics.

Check These Industrial Quality Features:

- Sturdy die-cast aluminum housing.
- Powerful high-speed universal motor.
- Quiet, efficient turbo-fan.
- Adjustable air intake.
- Double-jacketed heater housing.
- Convenient 3-way switch.
- Heavy duty 8-foot cord.
- Rubber-banked rotating base.

THESE ATTACHMENTS ADD RENTAL APPEAL



FOR COMPLETE INFORMATION ON PRICES AND SHIPPING, WRITE OR PHONE TODAY TO:

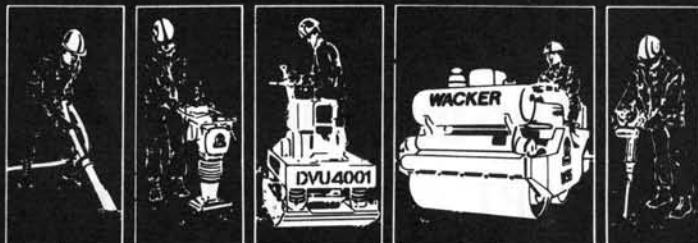
BUILDERS AIDS PTY. LTD.
10 MANNINGHAM ROAD
P.O. Box 136, 3105
Bulleen, 3105,
Australia.
Tel: (03) 850 2316

Circle 80 Reader Service Card

Hire & Rental Australasia

Pages 5 & 6 are missing

All job site supervisors appreciate WACKER's versatility.*



*e.g. WACKER Electric Hammer EHUB 10Y/220

WACKER Hammers

For many years WACKER has been producing Drilling and Breaking Hammers of different power ranges and drives. The independent, petrol driven BHF 30 S is part of WACKER's Hammer programme and is suited for breaking and demolition jobs, but also to drive in form-work nail, rods for earth penetration testing work and tent pegs. The petrol driven Tie Tamper BHL 24 and its electric version EHL 24/220 also number among the machines of this production range. Many national and private railway companies – the German national railway company as well – use the BHL 24 and the EHL 24/380 for maintenance work on their railroad networks. Many years of experience is included in each of these machines, also in the EHUB 10Y/220 which is a reliable help on many sites, its weight: approx. 10 kg.

Drive

Both, petrol engines and electric motors installed in WACKER construction machinery are produced by WACKER. The EHUB 10Y/220 is equipped with a powerful 1.1 kW universal motor with heat-resistant armature winding and vibration-resistant collector connections. Automatic switch-off carbon brushes indicate their wear and when they need to be replaced, thus the motor is protected from damage. The double-supported crankshaft withstands even extremely high load.

System

Rotating parts are subjects to special wear and consume power needlessly. For this reason the EHUB 10Y/220 is designed in a way that the entire drilling drive is disengaged when the hammer is set to breaking. A ground steel piston guarantees vibration-free operation and first-class drilling and breaking.

Operation

The optimum centre of gravity is of essential importance to guarantee easy handling of hand-guided machines. The obliquely positioned motor situated near the handle of the EHUB 10Y/220 make it possible. The advantages offered by the compact design of this machine are increased by its size and easy control. Operational safety is ensured by the steel-claw overload clutch. The hammer can be switched from breaking to drilling and vice versa by simply turning a knob.

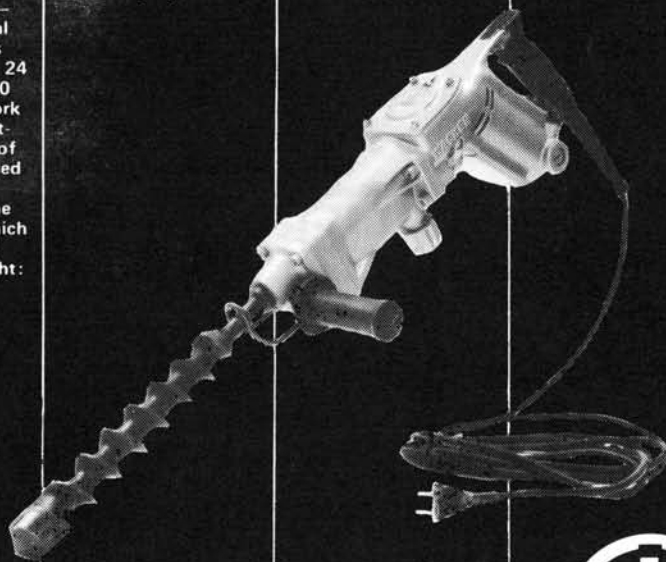
Range of tools

Approx. 50 different tools make the EHUB 10Y/220 fit for universal applications, e.g. helical drills up to 65 mm and crown drills up to 125 mm diameter are available. Also included in the tool range: various kinds of chisels and spades as well as special tools for bush hammering and ramming.

Service

Nobody knows a machine better than the manufacturer. Therefore, the service offered by the manufacturer is the best. WACKER service includes: free-of-charge inspection and diagnosis; maintenance, repairs, exchange of parts due to standardization and original spare parts, rental fleet and staff training.

Ask for more detailed information.



6.1.e

W 8082

Information on the different product groups and their application will be sent to you upon request.

WACKER Corp. Milwaukee/WI 53209 USA · Tx WACKERVIB MIL 02-6705

WACKER-WERKE · Postfach 40 19 49 · D-8000 München 40



**VIBRATORS
BREAKERS
RAMMERS
PLATES
ROLLERS**

10th INTERNATIONAL HIRE CONVENTION

SEPT. 1 — 5 1981.

Your hour-by-hour schedule

TUE. 1ST SEPT. Wed. 2nd Sept.

WELCOME TO MELBOURNE!

9.00 am to 6.00 pm
Tuesday is registration day

Upon your arrival, call to our Reception Desk situated on the first floor. Register and pick up your Registration Folder which will contain your name badge, convention programme and all relevant information pertaining to the convention.

12.00 noon to 5.00 pm
Tour our city & environs

or
Visit our hire yards.

the choice is yours — you may wish to take a bus tour of our beautiful Dandenong Ranges or perhaps you may care to select one of the following rental yard tours.

- i Party & Catering Equipment
- ii Heavy Construction Equipment
- iii Home & Handyman Equipment.

6.30 pm to 7.30 pm
Cocktail Hour

Relax and meet old friends!
TUESDAY EVENING IS A FREE EVENING.
ENJOY IT WITH YOUR FRIENDS!

9.00 am to 11.00 am
OFFICIAL OPENING
Seminar Session 1.

11.00 am to 11.30 am
Recess
coffee available in the foyer.

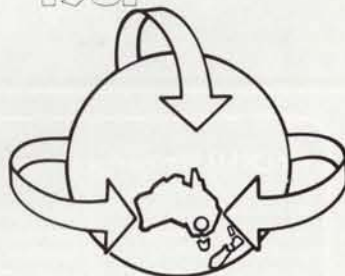
11.30 am to 1.00 pm
Seminar Session 2

1.00 pm to 5.00 pm
Equipment Exhibition
Meet the Suppliers to the Rental Industry. Examine the extensive range of product displayed.

1.30 pm to 3.00 pm
Luncheon
Luncheon, included in your registration, will be served in the Equipment Exhibition area. A cash bar will also be available between the hours 1.00 pm to 5.00 pm.

2.30 pm to 4.30 pm
Ladies Tour
Enjoy a Bay Cruise. See Melbourne from the water as we cruise around Melbourne's bayside suburbs.

HIRE ACTION MELBOURNE AUSTRALIA 1981



7.00 pm to 11.30 pm.

The Swagman Restaurant
Buses leave the hotel at 7.00 pm for the spectacular Swagman Restaurant. Dinner, Dance and Show. Relax and enjoy this evening.

Thur. 3rd Sept.

8.30 am to 9.45 am
Open Forum — HAA meeting
A panel comprising the state councillors to the HAA will discuss general items of interest relating to the Hire Association of Australia and its activities.

10.00 am to 11.00 am.
Parallel Program.
Seminar Sessions with particular emphasis to Hire operators in Party and Catering equipment and the tool and equipment Rental fields will be held this morning — select the session which interests you.

Seminar Session 3
Seminar Session 4

11.00 am to 11.30 am
Recess
coffee available in the foyer.

11.30 am to 1.00 pm.
Seminar Session 5
Seminar Session 6

1.00 pm to 5.00 pm.
Equipment Exhibition

1.30 pm to 3.00 pm.
Luncheon
Served in the Equipment Exhibition area

2.30 pm to 4.30 pm.

Ladies Tour
See Melbourne Zoological Gardens and our National Gallery.

Free Night
or
7.00 pm to 8.30 pm.

Round Table Seminars
A nuts and bolts type seminar session. Small groups will learn by discussing rental problems with an experienced chairman from within the rental industry.

7.00 pm to 8.30 pm.
Barbeque Meal.

7.00 pm to 11.00 pm.
Equipment Exhibition
This is an opportunity for Victorian Hiremen unable to attend the full convention, to meet the industry suppliers and meet visiting delegates.

Fri. 4th Sept.

9.00 am to 11.00 am.
Seminar Session 7

11.00 am to 11.30 am.
Recess
Coffee available in the Foyer

11.30 am to 1.00 pm
Seminar Session 8

1.00 pm to 5.00 pm.
Equipment Exhibition

1.30 pm to 3.00 pm.
Luncheon
served in Equipment Exhibition area.

7.00 pm to 8.00 pm.
Cocktail Hour

8.00 pm to 11.30 pm.
Convention Banquet
Enjoy our closing function, to be held this year in the Ballroom of the spectacular new Wentworth Hotel.

Sat. 5th Sept.

A day at Wrest Point Casino
This is an optional extra to the convention program and is highly recommended.
We depart 9.00 am for the flight to Hobart arriving approx 11.30 am. Tour the city of Hobart and its environs for 2 hours before lunching at the Casino Restaurant. The afternoon is yours to try your luck or do a little more sightseeing. 7.30 to 11.30 is dinner and showtime after which we fly back to Melbourne and your Hotel by approx 2.00 am Sunday morning.

REGISTRATION FORM

PLEASE COMPLETE REGISTRATION FORMS AND RETURN TO:
Mr. Rolf Schufft
Convention Secretary,
Hire Association of Australia
P.O. Box 3968, G.P.O.
Sydney 2001

REGISTRATION

FULL REGISTRATION

Delegate registration \$190 Ladies registration \$100
Includes registration to all programmed events from Tuesday 1st to Friday 4th Sept. inclusive.

Delegate's Surname..... Delegate's Surname.....
Preferred First Name..... Preferred First Name.....
Lady's Surname..... Lady's Surname.....
Preferred First Name..... Preferred First Name.....
.....only Delegates @ \$190 each \$
.....only Ladies @ \$100 each \$

PARTIAL REGISTRATION

Tuesday 1st Sept. 1981
Daily registration — all events \$20 ea.only Delegates @ \$20 each \$
Wednesday 2nd Sept. 1981
Daily registration — all events \$65 ea.only Delegates @ \$65 each \$
Evening programme only \$35only Delegates @ \$35 each \$
Thursday 3rd Sept. 1981
Daily registrations — all events \$40 ea.only Delegates @ \$40 each \$
Evening programme only \$20 ea.only Delegates @ \$20 each \$
Friday 4th Sept. 1981
Daily registrations — all events \$75 ea.only Delegates @ \$75 each \$
Evening programme only \$55 ea.only Delegates @ \$55 each \$

Delegate's Surname.....
Preferred First Name.....
Lady's Surname.....
Preferred First Name.....

WREST POINT SPECIAL

Saturday 5th Sept. 1981
This is an optional extra trip to Hobart and the Wrest Point Casino Per person \$180 eachonly person @ \$180 each \$

Herewith my Registration Cheque \$

TRAVEL ARRANGEMENTS

To assist with Convention travel arrangements, please indicate the number of people attending functions on the afternoon of Tuesday 1st Sept.
 Scenic tour of Dandenong Ranges
OR
Visit Rental Centres specialising in one of the following:

- Party and Catering Equipment OR
- Heavy Construction Equipment OR
- Home and Handyman Equipment

ACCOMMODATION

Please reserve our accommodation at the SPECIAL CONVENTION TARIFF
Double/Twin Room \$66 night
Single Room \$60 night
.....only @ \$66.....only @ \$60

Please list all room occupants
.....
Arrival date:.....Departure date:.....
.....
Arrival date:.....Departure date:.....

ALL ACCOMMODATION RESERVATIONS WILL BE CONFIRMED

Please forward confirmation of accommodation and delegate registration to:
Company or Organisation
.....
Address:.....
.....Phone:.....

REGISTRATIONS CLOSE JULY 31st 1981.

RENTAL INDUSTRY SUPPLIERS

As a Supplier to the Rental Industry, we believe it may be to your advantage to exhibit your product at the

10th International Hire Convention and Equipment Exhibition
Southern Cross Hotel — Melbourne, Sept. 2-4 1981.

Display times are Wednesday afternoon, Thursday afternoon and evening, and Friday afternoon.
Space is still available at a cost of \$40 per square metre.

A special issue of Hire & Rental Australasia will be published for the Convention. Advertising will be available to exhibitors at a special rate of \$50 per 1/6 page.

For further information ring Stan Jessup (03) 544 8744 or Des Whelan (03) 543 2455 or mail this coupon now.

Convention Exhibition Chairman
C/- 1347 North Road
Huntingdale 3166
Please send exhibition details:
Name.....
Company.....
Address.....
.....
Phone (.....).....
Product for display.....

Notes from the States . . .

Kennard's appoint new Sydney manager.

GRANT SPRADBROW has been appointed **KENNARDS 'SYDNEY MANAGER'**: 35 year old Grant Spradbrow began working for Kennards in 1972 as a rep. He gained experience managing a branch during holidays, and filled in for many positions until he became Alexandria branch manager in 1974. He then supervised both Alexandria and St. Leonards; then the reps; then the training needs of the Company.

In his new position as Sydney Manager, his responsibilities will be to supervise the smooth operation and continued growth of the 4 branches. In addition he will continue to supervise the reps and organise all training sessions.

A **TV-HIRE** company in Brisbane, which apparently has gained an insight into family life in Australia, is advertising TV sets as "third parents".

Name change for Hire Kingdom

From July 1981, Hire Kingdom will change their name to **Viking Equipment**. This gives them an overall "umbrella" name to cover their major product groups.

Viking Equipment will be operating from new premises, the **Volvo** building, opposite their present site.

Gerni wins safety design award:

The Warragul Jaycees' Safety Design Award was presented to Gerni at the Gippsland Field Days.

Wreckair buys in W. Aust.

WRECKAIR Holdings Ltd. has bought two West Australian industrial hire firms, Diamond Hire and Stateside Hire.

The cost of the purchases was not disclosed.

Wreckair is a subsidiary of Repco Ltd.

Acrow gives up Coles

Acrow Australia has decided to give up its Coles Cranes distributor franchise after intense competition in the mobile crane market in the past four years.

A new distributor franchise has been signed by Adelaide Steamship with Coles Cranes of the UK and will operate from 1 July.

Coles cranes has been in Australia for the past 20 years. About nine years ago Coles Cranes of the UK became part of Acrow of the UK and five years ago Acrow Australia took to local franchise.

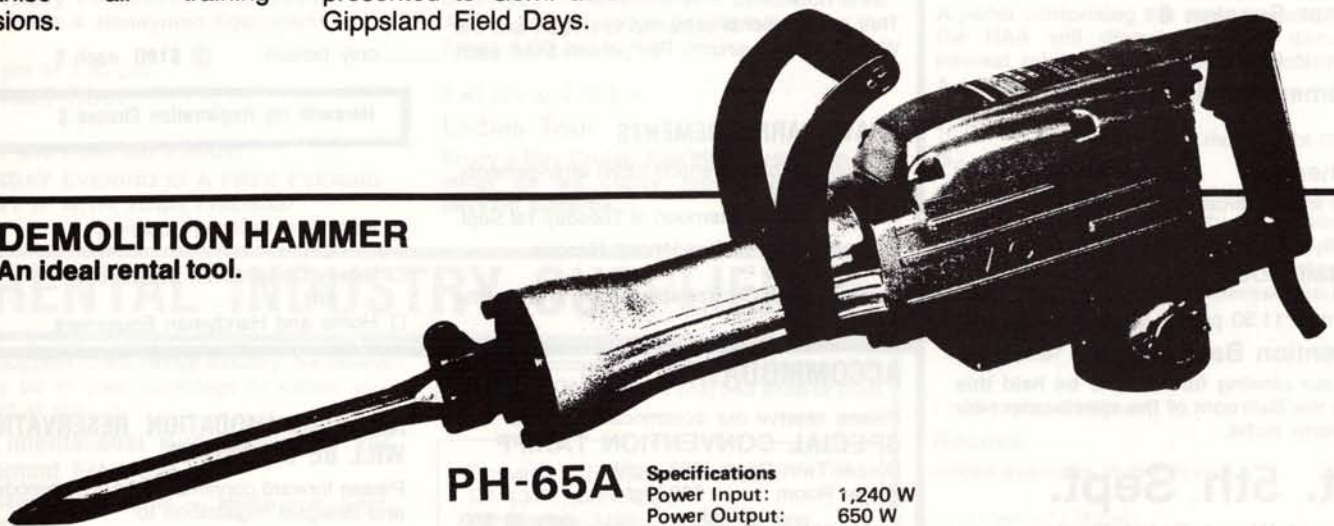
The operation turned in profits for the first few years but in the past two years has been running at considerable losses.

The local market is not very large with sales of about 130 to 140 mobile cranes a year at prices varying from \$100,000 to about \$240,000.

Four Japanese groups have been in the Australian market for about eight years and according to Acrow's chairman, Mr S. Priestly, have become more competitive in the past four years.

DEMOLITION HAMMER

An ideal rental tool.



PH-65A

Specifications

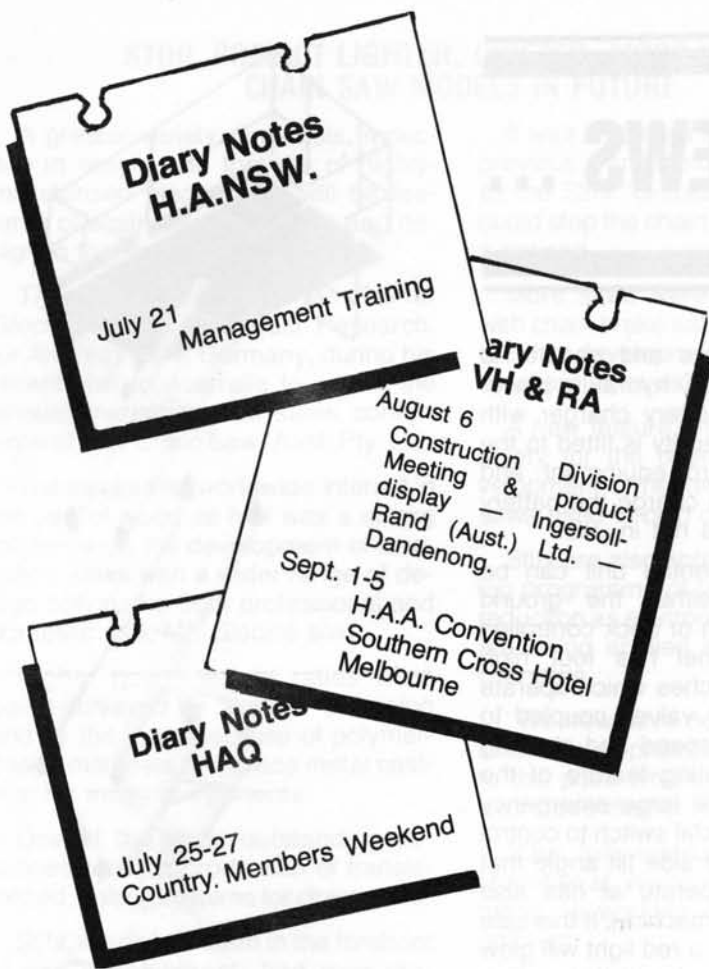
Power Input: 1,240 W
Power Output: 650 W
Full-Load Impact Rate: 1,400/min.
Overall Length: 642 mm (25")
Weight: 15.0 kg (33.0 lbs.)

Standard Accessories:

1 Oil Feeder, 1 Bull Point (410 mm),
2 Hexagon Bar Wrench (6,8 mm),
1 Single-Ended Wrench (23 mm),
1 Steel Case.

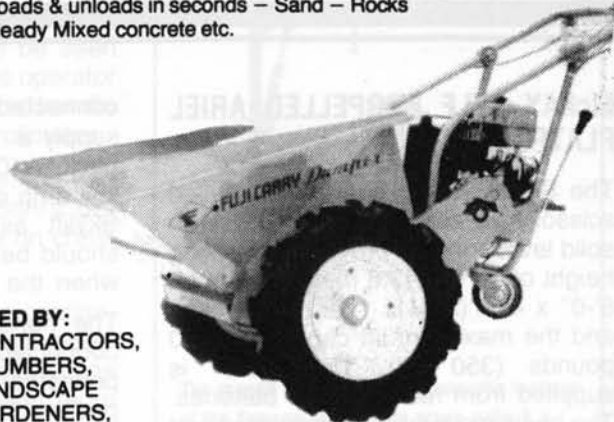
These units have proven their performance in the demolition field, and a wide selection of accessories are available.

Builders Aids Pty. Ltd.
P.O. Box 136 Bulleen 3105
Telephone: (03) 850 2316



FUJI CARRY Dumper

- Easy operation
- Loads & unloads in seconds — Sand — Rocks Ready Mixed concrete etc.



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You know Mitco make abrasives for floor grinding

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With built-in overload release for reliable overload protection

Grinding, sanding polishing and cutting tools.



High performance masonry bits. Fast cutting and long lasting.

- Supply diamond tools, impregnated saw blades, drill bits, grinding wheels etc.
- Have machines for working stone — polishing, grinding, cutting, sawing etc.
- Supply concrete masonry drilling machines, vacuum equipment and accessories.
- Sell hand grinders, wethead and dry cut off machines.



Portable concrete drilling rig, with vacuum base.

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MANUFACTURERS NEWS ...

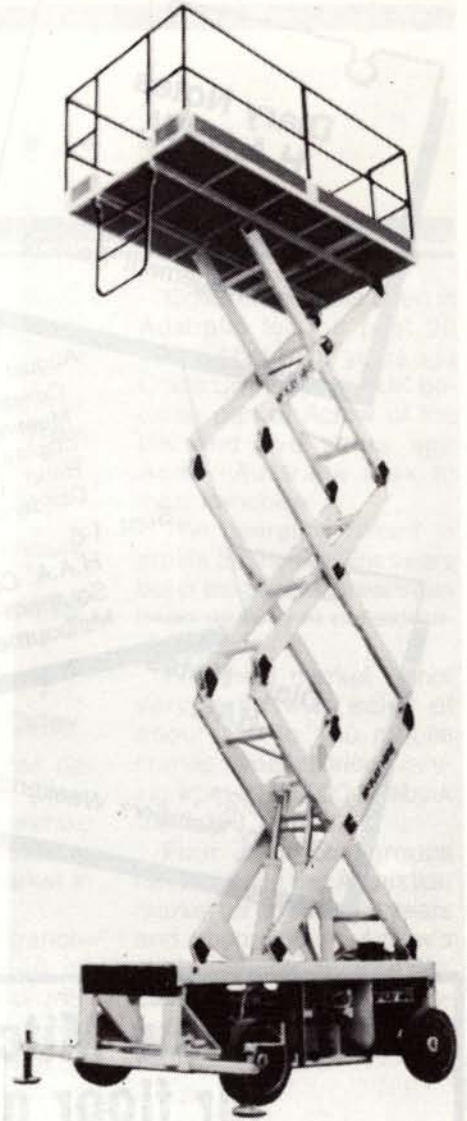
McKAY SELF PROPELLED ARIEL PLATFORM.

The Skylift 25 SE is a self propelled scissor type aerial platform for use on solid level floors. It provides a working height of 25 feet (7.6 metres) from an 8'-0" x 4'0" (2.44 x 1.22 metre) deck and the maximum lift capacity is 770 pounds (350 kg). The power is supplied from rechargeable batteries. The basic movements are forward and reverse in either low or high speeds, lifting and lowering of the platform and left and right steering. Control of these movements is either from ground level or from the platform deck. Screw type stabilizers on extending arms are fitted at each corner of the main chassis.

Power for operating the Skylift comes from 4 large 6 volt batteries mounted into an easy drawer. The batteries are

connected in series and parallel to supply a 12 volt DC hydraulic power pack. A40 amp battery charger with low amp cut-out facility is fitted to the Skylift as standard equipment and should be used to charge the battery when the Skylift is not in use.

The hand held control unit can be connected into either the ground pedestrian position or deck controlled position. The panel has four high quality toggle switches which operate solenoid hydraulic valves coupled to the direction, lift, speed and steering circuits. A dominating feature of the control panel is the large emergency stop button. A special switch to control the maximum safe side tilt angle that the Skylift can operate at has also been built into the machine. If this safe angle is exceeded a red light will glow on the control panel and if the deck



height is above 8'6" (2.59 metres) the Skylift will stop its forward or reverse movement and it will not be possible to raise the deck higher. If it is found necessary to use the aerial platform on uneven floors then it is necessary to use the screw type stabilizers.

Solid rubber tyres have been fitted to obviate any danger of the Skylift tilting due to punctures etc when the deck is at a high level. The higher speed of travel can only be engaged when the deck is below 8'6" (2.59 metres) high.

There are many safety features built into the 25 SE Skylift ranging from the special tilt control unit to the brightly coloured corner markings on the scissor tower. The Skylift is safe to use and required the minimum of maintenance to keep it in the best working condition.

Manufactured in Christchurch, New Zealand

For further information write to selling agents: McKay's Hire Service Ltd., Box 13070, Christchurch New Zealand.



Hire Controller

We are currently seeking an experienced Hire Controller to accept the responsibility of running the hire office of HIRE KINGDOM in SYDNEY.

With our moving to new and larger premises, it has become necessary to implement increases in our staffing.

In line with this very responsible position a top salary as well as bonuses through incentive will be paid.

To discuss this matter further please contact MALCOLM WILLIAMS (02) 601 1766.

HIRE KINGDOM (AUST.) PTY. LTD.
388 Newbridge Road Moorebank 2170

STIHL PREDICT LIGHTER, QUIETER, MORE VARIED CHAIN SAW MODELS IN FUTURE

A greater variety of models, reduction in weight and the use of highly-miniaturised electronics will be features of chain saw production and design in the near future.

This was forecast by Mr. Rainer Glockle, Director, Product Research, for Andreas Stihl, Germany, during his recent visit to Australia to attend the annual marketing and sales conference of Stihl Chain Saw (Aust) Pty. Ltd.

The increasing worldwide interest in the use of wood as fuel was a strong influence on the development of new, lighter saws with a wider range of design options for both professional and domestic use, Mr. Glockle said.

Higher power-weight ratios were being achieved by "tighter" designing and by the increased use of polymer-based materials to replace metal castings for many components.

One of the most outstanding advances was the production of transistorized ignition systems for chain saws.

Stihl, which had been in the forefront of this development, had now produced a "third generation" miniaturized hybrid transistor system — a silicone chip which actually fitted inside the ignition coil.

It was less than half the size of the previous transistorized systems such as the Stihl "Quickstop" device which could stop the chain within one-tenth of a second.

More saws were likely to be seen with chain brake safety for the operator is Stihl's development of heated handle on chain saws used in cold climates.

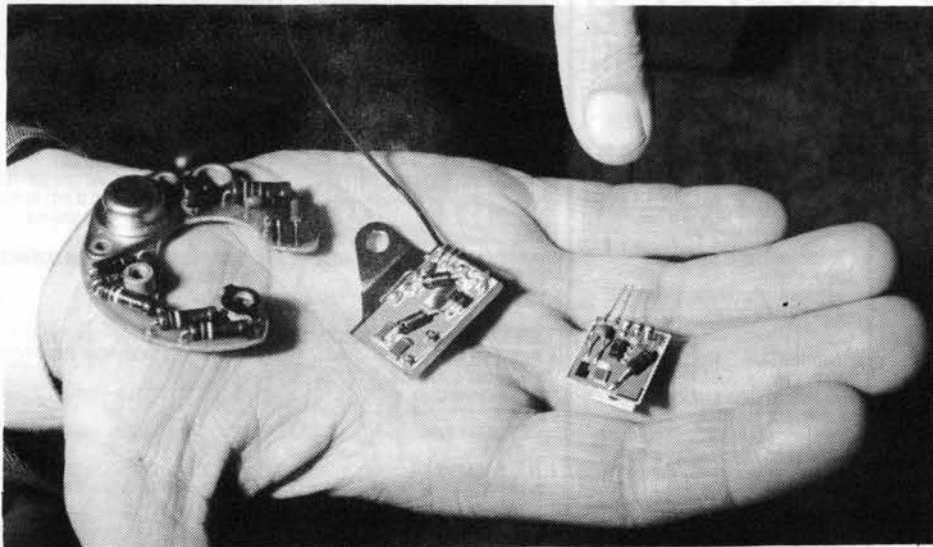
A new feature for both comfort and safety for the operator is Stihl's development of heated handle on chain saws used in cold climates.

Stihl are also engaged on a continuing programme of research into noise reduction as environmental restrictions are being applied in more and more countries.

"We now have not only exhaust but intake noise pretty well under control, to the point where mechanical noise over-rides muffler noise."

"Our fully-instrumented anechoic chamber at Waiblingen, in West Germany, is working intensively on the problem."

For further information Contact: Stihl Chain Saw (Aust) Pty. Ltd. Bayswater, Victoria.



Three stages in the development of transistorized ignition systems for Stihl Chain Saws - the latest and smallest is on the right.

A GENTLE REMINDER

WE can't publish your news UNTIL YOU supply the information

Samson



ENGINE CRANE
KD35H



The rugged construction and versatile features of the Samson knock-down crane make it a valuable piece of equipment in any workshop.

Over 500 now sold in Australia.

A truck mounted crane is also available.

Manufactured by:

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12 SEDDON STREET, BANKSTOWN.
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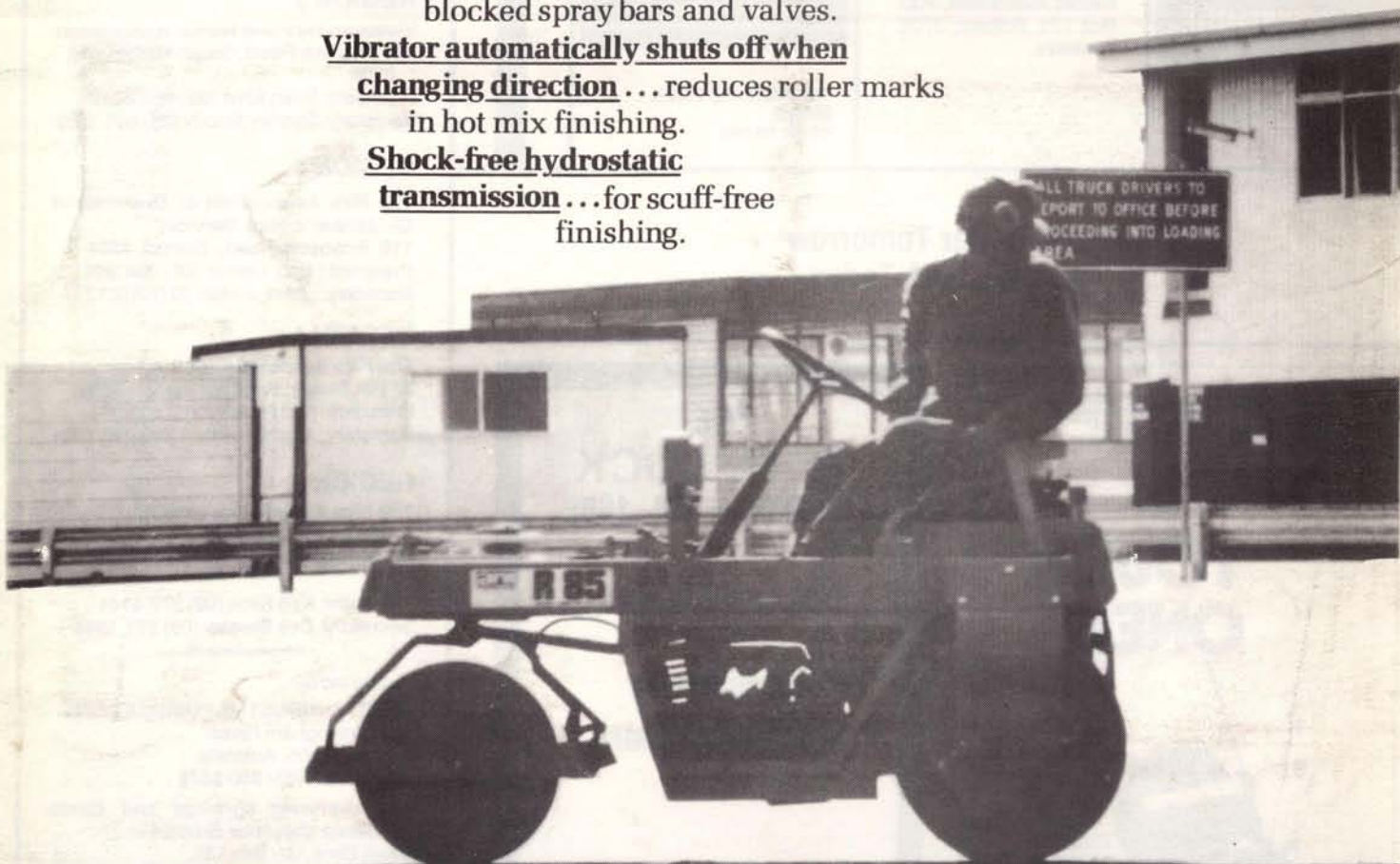
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